



RESIDENTIAL REAL ESTATE BROKERAGE FIRMS

RANKED BY VALUE OF LOCAL HOUSES AND LOTS SOLD IN 2018

	Business Name/URL/prior rank	Address/Phone	Value of local houses and lots sold, 2018	Area houses sold in 2018	Area licensed brokers & agents	Local offices	Year founded locally	Top local executive(s)
1	Watson Realty Corp. ① WatsonRealtyCorp.com	7821 Deercreek Club Rd., #200 Jacksonville 32256 904-596-5960	\$2.28 billion	9,383	885	29	1965	William A. Watson Jr. Chairman of the Board
2	Berkshire Hathaway HomeServices Florida Network Realty ② floridanetworkrealty.com	4190 Belfort Rd., #475 Jacksonville 32216 904-296-6400	\$1.17 billion	3,076	431	9	1988	Christy Budnick President and CEO
3	Keller Williams Realty Atlantic Partners ⑤ joinkwjacksonvillebeach.com	4116 3rd St. S. Jacksonville Beach 32250 904-247-0059	\$1.14 billion	3,813	448	2	2006	Mark Dilworth Pete Sherrill Managing partners
4	Coldwell Banker Vanguard Realty ③ cbvhomesearch.com	1401 Kingsley Ave. Orange Park 32073 904-269-7117	\$1.1 billion	4,183	305	11	1977	Pete Dalton CEO, Broker
5	Florida Homes Realty & Mortgage ④ locatehomesforida.com	9191 R G Skinner Pkwy #102 Jacksonville 32256 904-337-1902	\$858.68 million	4,157	1214	10	2008	James Angelo Owner
6	EXIT Real Estate Gallery ⑥ exitrealestategallery.com	11701 San Jose Blvd., #21 Jacksonville 32223 904-260-5300	\$516.97 million	2,580	460	7	2007	Raymond Rivera CEO
7	Coldwell Banker Premier Properties ⑧ coldwellbankerpremierproperties.com	661 A1A Beach Blvd. St. Augustine 32080 904-471-5000	\$421 million	1,704	225	12	2010	Steve Cupolo Broker, Owner, CEO
8	RE/MAX Specialists ⑦ realestatemaxjax.com	1008 Park Ave. Orange Park 32073 904-269-8100	\$420.39 million	1,450	90	3	1986	Ann McAfee Owner
9	RE/MAX Unlimited ⑨ northeastfloridacoasthomes.com	100 Corridor Rd., #101 Ponte Vedra Beach 32082 904-280-1115	\$342.64 million	1,008	66	3	2006	Brenda Horst Broker, Owner
10	Better Homes & Gardens Real Estate Lifestyles Realty ⑬ homesbhg.com	9726 Touchton Rd. Jacksonville 32246 904-612-1148	\$224.31 million	810	66	3	2009	Geoff Burt Owner
11	Berkshire Hathaway HomeServices Chaplin Williams Realty ⑩ chaplinwilliams.com	5472 1st Coast Hwy. Amelia Island 32034 261-9311	\$198 million	592	60	3	1998	Hugh Williams President, Owner
12	Ponte Vedra Club Realty ⑪ pvclubrealty.com	280 Ponte Vedra Blvd. Ponte Vedra Beach 32082 904-285-6927	\$198 million	312	54	1	1937	Leonard Knight Broker
13	ERA Davis & Linn ⑫ eradavislinn.com	4540 Southside Blvd., #902 Jacksonville 32216 904-641-1400	\$135.24 million	571	54	2	1976	Jlm Linn President, Owner Andrew Linn Vice President, Owner
14	Re/Max Coastal Real Estate ⑰ remax.com	250 State Rd. A1A N., #500 Ponte Vedra Beach 32082 904-285-5640	\$118 million	237	15	1	1993	Michele Smith Eileen McVeigh Owners
15	The Legends of Real Estate ⑱ thelegendsofrealstate.com	8777 San Jose Blvd., #903 Jacksonville 32217 904-739-7100	\$116.73 million	385	90	3	2006	Audrey Lackie Owner
16	Davidson Realty Inc. ⑯ davidsonrealtyinc.com	100 E. Town Pl. St. Augustine 32092 904-940-5000	\$101 million	337	60	NA	1987	Sharon Davidson President
17	Engel & Volkers Jacksonville Beach ✪ jacksonvillebeach.evusa.com	758 3rd St. S. Jacksonville Beach 32250 904-372-4711	\$87.7 million	257	14	1	2018	Corey Hasting Broker, Owner
18	Kearney Real Estate Services ⑳ kearneyrealestateservices.com	10033 Sawgrass Dr. W., #210 Ponte Vedra Beach 32082 904-655-0412	\$48.9 million	82	11	1	2000	Rob Kearney Broker, Owner
19	Aitken Home Team ㉑ jacksonvillefhome.com	8702 Perimeter Park Blvd Jacksonville 32216 904-372-8326	\$31.77 million	125	7	1	2014	Phil Aitken Team Leader, Owner
20	CrossView Realty ㉒ crossviewrealty.com	3121 Venture Pl., #3 Jacksonville 32257 904-503-0672	\$30.65 million	143	10	1	2016	Jennifer Hendry Chris Hone Broker, Owners
21	Century 21 Lighthouse Realty ㉓ century21.com	9471 Baymeadows Rd., #308 Jacksonville 32256 904-565-0021	\$28 million	150	52	1	1995	Jeff Burgess Owner
22	Red Door Realty Group ✪ RDRGjax.com	7865-B Southside Blvd Jacksonville 32256 904-996-0000	\$21.62 million	98	11	2	2003	Wendi Wheeler Meek President
23	Core Realty LLC ✪ Corerealtyusa.com	4110 Southpoint Blvd #230 Jacksonville 32216 904-853-6018	\$18.97 million	126	9	1	2007	Ryan Courson Broker
24	Signal Real Estate Inc. ㉔ signalflorida.com	1205 Beach Blvd. Jacksonville Beach 32250 904-771-2500	\$15 million	56	12	NA	2011	Paige Kruger Founder, Owner
25	NuView Realty Inc. ㉕ nuviewrealty.com	4110 Southpoint Blvd., #104 Jacksonville 32216 800-419-6535	\$13.86 million	97	22	1	2008	Randall Wiggins Broker, Owner

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